

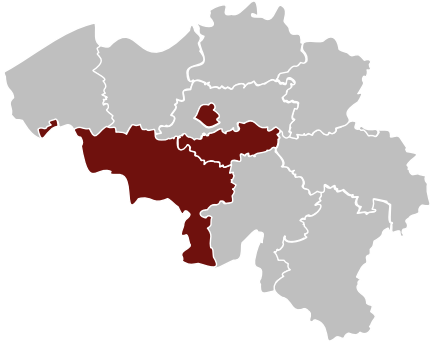
Project « ACCOUNTING SOFTWARE »

Activity

« Accounting Software » is an IT service provider specialising in the sale and integration of accounting software. The company also offers cloud services, software training, IT support, etc.

Location

The company operates in **French-speaking Belgium**



Strengths



Company established for over **30 years** in its market area.



A portfolio of **300 active and diversified customers** with a **recurring business model**, driven mainly by WinBooks and BOB 50.



The accounting software market is **growing rapidly**.

Key figures



650k€

Revenue 2024



160 k€

EBITDA 2024



> 70%

Recurrent revenue



> 300

Active clients

Transaction

The shareholders wish to **back the company with a player in the sector** in order to **develop synergies** (cross-selling, etc.). The sellers are prepared to support the buyer over the long term, according to terms to be defined. The sale would take the form of a share deal.

Contact persons



Esteban Diez
Managing Partner



+32 473 99 53 73



esteban.diez@fb-transmission.com



Arnaud Durant
M&A Consultant



+32 494 30 57 25



arnaud.durant@fb-transmission.com