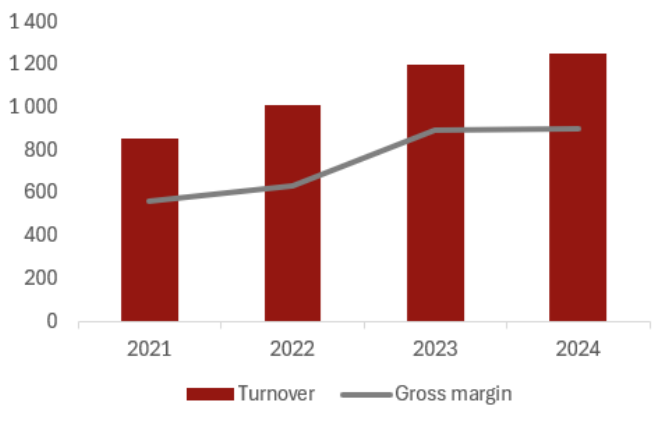


# Project « SOFTWARE »

## Activity

The company « SOFTWARE » has been developing and publishing **specialised software** for over 30 years. This is **high added-value** software for very specific sectors, generally paid for by licence and which can be **customised**. Located in French-speaking Belgium, it serves a professional (BtoB) and **recurring** clientele in the private and public sectors throughout Belgium and Luxembourg.

## Sales growth (in k€)



## Strengths



The **software publishing market** is growing fast, with a high growth rate.



The company develops **niche, customisable IT solutions** so that each customer can tailor them to their needs.



The company's **clientele** is loyal and recurrent.



Thanks to this recurrent nature, **sales have increased** over the years, and the company has shown **good profitability**.

## Key Figures



**1,25 m€**  
*Turnover*



**300 k€**  
*EBITDA*



**+35**  
*Clients*



**500 k€**  
*Net cash*



**600 k€**  
*Equity*



**9**  
*Co-workers*

## Transaction

Approaching retirement age, the shareholders of « SOFTWARE » **wish to sell the company**. The transaction will take the form of a **share deal**. The shareholders are prepared to **support the buyer over a relatively long period** to ensure the company's long-term future.

## Contact persons



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